Q1 Budget Review with Comments

Cash in Bank on 1/1/2013				
$ 30,612.94	Q1 Actual	Q1 Forcasted	Difference	
Contracts	$ 10,083.53	$ 19,273.72	$ (9,190.19)	ETO and ODOE late in paying
Sponsorships	$ 2,933.32	$ 1,001.14	$ 1,932.18	Winery Tour Sponsorships
K-12	$ 44,500.00	$ 42,000.00	$ 2,500.00	Grants and Sponsorships more than anticipated
Ticket Sales	$ 560.00	$ 125.00	$ 435.00	Winery Tour
Memberships	$ 6,430.00	$ 6,255.00	$ 175.00	
Donations	$ 1,201.73	$ 776.16	$ 425.57	Winery Tour
Earthshare	$ 1,429.09	$ 1,300.00	$ 129.09	
Merchandise	$ -	$ -	$ -	
Misc.	$ 287.39		$ 287.39	
Total Income	$ 67,425.06	$ 70,731.02	$ (3,305.96)	

2013 Expenses	Q1 Actual	Q1 Forecast	Difference	
Salaries etc	$ 39,802.30	$ 42,118.00	$ (2,315.70)	Waited to hire bookkeeper
General Admin	$ 6,201.51	$ 7,746.00	$ (1,544.49)	
SNU	$ -	$ -	$ -	
Lake County	$ 8,955.04	$ 22,648.22	$ (13,693.18)	Late payment by ODOE, paid in Q2
K-12	$ 3,082.06	$ 6,273.00	$ (3,190.94)	Cut back supplies needed
Other Events	$ 70.74	$ -	$ 70.74	
Community Dinner	$ -	$ -	$ -	
Solarize	$ -	$ -	$ -	
Goal Net Zero Tour	$ -	$ -	$ -	
Workshops & Misc. Outreach	$ -	$ -	$ -	
Misc. Expenses	$ -	$ -	$ -	
Total Expenses	$ 58,111.65	$ 78,785.22	$ (20,673.57)	
Cashflow (net)	$ 39,926.35	$ (8,054.20)	$ 47,980.55	

Other Considerations:

SunShot Grant: If awarded SO would receive $80k over 1.5 yr period with 1 yr extension and additional funds likely. We will know in June.

PGE: We submitted proposal to manage this program in April. Budget for this project about $115k.

K-12: We are still writing grants for this program. We are currently funded through June.